**GOVERNING BOARD MEETING MINUTES**

The regular meeting of the Governing Board of Family RV Association was called to order by National President Paul Mitchell at 9:03 a.m. on Tuesday, June 30, 2026, in Sedalia, Missouri. The National President was present. Penny Gortemiller was assigned to assist National Secretary Glenda Milner with the minutes.

National President Paul Mitchell called on Chaplain Mike Souders for the Invocation. President Mitchell then called for a moment of silence for the past national officers and members who passed away during the prior year, and those struggling with health issues. Tim Farrell, with the Military Veterans Chapter led the Governing Board members in the Pledge of Allegiance to the Flag of the United States of America. Members of the Frustrated Maestros Midwest Noteables Chapter led the Governing Board members in singing “O’ Canada” and the “Star-Spangled Banner.”

The Executive Board was appointed to approve the minutes of the Governing Board meeting. The FRVA Review Council was designated to serve as Sergeant at Arms. The voting procedures for this meeting were reviewed.

President Mitchell announced that the head teller for this meeting would be Harry Hentschel. In addition, the following members were appointed as tellers for vote counting: Sandy Hentschel, Mike Neighbours, Darlene Neighbours, Paul Pacior, Karen Pacior, Greg Xanders, and Pattie Xanders.

President Mitchell called on Harry Hentschel to present the Credentials report. Harry reported that the quorum required for a Governing Board meeting is 51% of the total voting members. Out of 217 possible Governing Board voting members, a total of 119 voting members were represented, which equates to 55%, and thus a quorum was established.

***The motion to accept the established quorum was carried.***

***A motion was made, seconded and carried to adopt the Standing Rules.***

***A motion was made, seconded and carried to adopt the meeting Agenda.***

President Mitchell appointed Carolyn Dees to track the speakers and the number of times they speak, and he appointed Gloria Adcock to track the speaker’s time.

President Mitchell introduced the head table as follows: Harry Hentschel, FRVA Review Council Chairman; Robert Rosell, Parliamentarian; Glenda Milner, National Secretary; Bob Weithofer, National Vice President; Ken Lewis, National Treasurer; and Doug Uhlenbrock, Executive Director.

National Secretary Glenda Milner noted that when the Standing Rules were accepted, Standing Rule #4 mandated that the reading of the minutes of the previous meeting be waived.

President Mitchell thanked Glenda Milner for serving as National Secretary.

President Mitchell recognized Treasurer Ken Lewis to present the Treasurer’s report (Attachment #1.)

Treasurer Ken Lewis reminded the Governing Board that the fiscal year 2027 proposed budget would be discussed under new business.

Ken referred to the handout distributed during registration and reported that the Finance Committee continued to support funding for the three big RV shows in Quartzsite, Tampa, and Hershey; funding for the Ambassador Program; Hiring of a Director of Marketing; Funding the Affiliate program; and funding for a marketing initiative. Ken highlighted the difficulty in transitioning systems; the resignation of the accounting department employee; and closing of the 2024 fiscal year books.

Ken reported on the current balances in the accounts: FIDES, $5,157,140; US Bank, $533,972; and the checking accounts with $353,012. He noted changes to three policies and procedures that he would like to see going forward and would refer those changes to the Policy and Procedure Committee.

President Mitchell thanked Ken Lewis for serving as National Treasurer and Finance Committee Chairman. He also thanked the committee members: Tony DelSorbo, Steve Hedden, Barbara Schleuse, and Jim Sennett.

President Mitchell recognized FRVA Executive Director Doug Uhlenbrock for the Executive Director's report. Doug referred to page 6 in the Governing Board booklet and asked for questions.

Doug commented that during a previous monthly Governing Board workshop, it was requested that he obtain rationale from members who were leaving the organization. Doug reported that the reasons members were leaving the organization are because of the price versus value of the membership; they do not use any of the benefits offered; health reasons; and their spouse died. Doug invited Governing Board members to contact him if they have questions.

President Mitchell accepted the report for file.

President Mitchell recognized Constitution and Bylaws Committee member Gary Babcock to present the Constitution and Bylaws Committee report on page 25 in the Governing Board booklet. Gary noted that Committee Chairman Connie Pool was unable to join us in Sedalia. He noted that the committee mostly worked by email, reviewed several sets of chapter and area bylaws, as well as worked on the proposed Bylaws Amendments. Gary reported that the committee is presenting five proposed amendments to the National Bylaws. Gary reminded the Governing Board members that it takes a 65% majority vote of the Governing Board to approve the amendments.

***On behalf of the Constitution and Bylaws Committee, Gary Babcock moved to approve Bylaws Amendment proposal #1, on page 10 in the booklet, to amend Article II, Definitions. President Mitchell called for a second, and the motion was seconded.***

Gary reported that the Constitution and Bylaws Committee was in favor of sending the proposal to the Governing Board to clarify the definition of a family unit. ***President Mitchell called for a vote, and the motion carried with one member opposed. The rationale for the opposing vote was that the Committee's Rationale did not clarify the definition.***

There was some confusion regarding the FMCA and FRVA names being used interchangeably.

***Clay Brock, F551632, with the RV Basics Alumni chapter, moved to edit and update all existing references to FMCA within the policies and procedures to reflect company name, dba FRVA, within legal guidelines. The motion was seconded.***

Rationale for the motion is meant to clarify related documents to reflect the dba name of FRVA versus the parent company name of FMCA. President Mitchell reminded the Governing Board that the official name remains Family Motor Coach Association. Using a dba name aligns our activity and actions to be a more inclusive organization that accepts all types of RVs.

***The motion carried with one opposition.*** The rationale for the opposition is that we have not defined legal guidelines, and a question was raised as to whether we have to change all the documentation on all contracts. It was reported that we have consulted the attorney who has provided guidelines.

***On behalf of the Constitution and Bylaws Committee, Gary Babcock moved to approve Bylaws Amendment Proposal #2, on page 11 in the booklet, to amend Article III, Membership, Paragraphs (3) (f) and (4); and Article IX, Executive Board, Paragraph (4). President Mitchell called for a second, and the motion was seconded.***

Gary reported that the committee's rationale for the amendment is that it gives Associate members the right to vote and hold office in chapters and some area association positions, which will benefit both chapters and areas in providing more members qualified to hold office. The amendment still restricts Associate Members from serving in a National Officer position.

One Governing Board member spoke in favor of this amendment and pointed out that many members who still want to be involved and stay part of the club are qualified, intelligent, and could be a chapter president.

One Governing Board member was opposed to the amendment noting that they can still give us the expertise and not vote.

***The motion carried.***

***On behalf of the Constitution and Bylaws Committee, Gary Babcock moved to approve National Bylaws Proposal #3, on page 12 in the Governing Board booklet, to amend Article VIII, Governing Board, Paragraph (8). President Mitchell called for a second, and the motion was seconded.***

Gary Babcock reported that the Constitution and Bylaws Committee recommends the proposal as presented, because it completes the motion made in the 2025 Governing Board meeting regarding the quorum.

It was noted that it would be a shame to spend the money to come to a meeting only to find out there would not be a quorum. FRVA must maintain the ability to conduct business.

***Judy Ruth, F330460, with the Michigan Knights of the Highway chapter moved to amend the motion to change the percentage from 25% to 33%. The motion was seconded.***

The rationale provided for the amendment was that chapter members make up 43% of the convention attendees, and it would make sense that it should be a larger percentage than just 25 per-cent.

***President Mitchell called for a vote on the amendment, and the motion carried.***

Paul reminded the Governing Board that they would be voting on Proposal #3, as amended from 25% to 33% for the Governing Board quorum.

***The amended motion carried with some opposition.*** Rationale for the no votes was provided that when we can no longer get a majority, it shows lack of interest. A concern was raised about kicking the can down the road because we still have problems with internet connections for electronic voting. There needs to be a study to find out if electronic voting will work for us. There are internet dead spots when traveling.

***On behalf of the Constitution and Bylaws Committee, Gary Babcock moved to approve Bylaws Proposal #4, on page 13, to amend Article XVII, Chapters, Paragraphs (2), (3), (5), (7), and (14) as presented. President Mitchell called for a second, and the motion was seconded.***

Gary provided the committee rationale, noting that the amendment eliminates the Associate Chapter category. This allows the opportunity for all chapters to have representation on the Governing Board and helps the chapters to maintain a minimum number of members.

A question was raised about the chapter officer position of Alternate National Director. If a person holds this optional position, does it count as one of the two positions restricted by the Bylaws? It was suggested that the topic be a separate amendment for next year's committee consideration. A question was raised regarding the number of Associate Chapters that would be affected by this change. It was reported that there are 16 Associate Chapters. Another concern was raised regarding whether the vote could be diluted for larger groups. It was reported that is the current situation, where each chapter has one vote regardless of the size.

***The motion carried.***

***On behalf of the Constitution and Bylaws Committee, Gary Babcock moved to approve Bylaws Proposal #5, on page 15, to amend Article XVII, Chapters, Paragraph (5), as presented. President Mitchell called for a second, and the motion was seconded.***

Gary discussed the committee rationale, noting that this amendment allows chapter presidents to act as the voting delegates for the current Associate Chapters at the Governing Board meeting. The chapter presidents have the option to elect a chapter temporary delegate if they wish to have a vote on the Governing Board. It was clarified that the requirement to *elect* a temporary delegate went away, and the chapter president can now *appoint* a temporary delegate.

***The motion carried.***

Gary Babcock discussed the National Officer Nomination and Candidate Consent Form, noting that the changes presented would help to ensure that it would be the Nominating Committee's responsibility to make sure that the guidelines are followed when vetting candidates.

President Mitchell thanked Connie Pool for serving as chairman of the committee and thanked Gary for presented the report, as well as the other members: Phyllis Britz, Sandy Fuller, and Glenda Milner.

President Mitchell recognized Chairman Bob Weithofer to present the Convention Committee report on page 17 in the booklet.

Convention Committee Chairman Bob Weithofer explained that the committee had two convention locations to present to the Governing Board. He reported that the committee formed two subcommittees that are conducting additional work. Those findings will come back to the Convention Committee and be reported later. The two subcommittees are the Regional Convention Initiative Subcommittee and the Chapter Fair/Chapterfest subcommittee. He noted that there are two convention locations that need to be approved.

***Bob Weithofer moved to recommend Shawnee, Oklahoma, for the summer 2027 International Convention. The motion was seconded.***

Bob reported the dates for Shawnee are August 19-22, 2027. He noted the discussion in the Governing Board workshop the day prior, where a question was raised regarding the heat index being over 100 degrees in Shawnee. He reported that the entire central portion of the country, except for the very northern tier of the United States, has a heat index over 100. Bob also informed the Governing Board members that a deposit of $5,000 has been made and would be lost if not approved. The late August dates were noted and with school starting prior to that date, the younger families would not be able to attend. Bob reminded the Governing Board that the next fiscal year budget is approved at the Governing Board meeting, so it cannot be scheduled too late in the year. One Governing Board member noted the recommendation for a strong electrical system that is up to par when the heat is bad. Another Governing Board member noted it would be difficult to find another location at this late date if Shawnee is not approved. Discussion continued between families with children attending and the August dates available at that location. It was reported that the dates had been changed to include a full Saturday and Sunday weekend. Bob commented that he would like to have at least three years' locations on the schedule. Bob noted the amount of time finding locations and negotiating contracts for future sites.

***Don Schleuse, F264999, with the Vancouver Islanders chapter, moved to call the question. The motion to end the debate was seconded and carried.***

President Mitchell reminded the Governing Board the motion on the floor is to approve the location of Shawnee, Oklahoma, for the summer of 2027.

***The motion carried with some opposition.*** The rationale provided for the no votes is that the weather will be too hot in Shawnee, Oklahoma, in August; there is a perceived lack of maintenance workers for the facility; and depending on events prior to ours, the flies could be bad.

***Convention Committee Chairman Bob Weithofer moved to recommend Tucson, Arizona, for the winter 2028 International Convention. The motion was seconded.***

Bob noted that we have been to the Tucson location before, and it was a good facility that worked well for us. Several comments were made regarding Tucson being a winter location for snowbirds. A Governing Board member reminded the committee that there was a problem with Goat Heads in the field. It was reported that the Goat Heads were in lots that would not be used in 2028.

***The motion to approve Tucson, Arizona, for the winter 2028 convention location carried.***

President Mitchell accepted the Convention Committee report for file, thanked Bob Weithofer for serving as chairman, and thanked the members of the Convention Committee: Wayne Cernie, Julia Chesnut, Bill Dees, Rodger Donnelly, Allen Evans, Dianna Huff, Dick Lowman, and Gary Lyons.

President Mitchell recognized Policy and Procedure Committee Chairman Don Schleuse to present the Policy and Procedure Committee report on page 18 in the Governing Board booklet.

***Regarding Proposal #1, Policy and Procedure #1017, Membership Fees and Dues, Don Schleuse moved to approve the proposal as shown on page 20. President Mitchell called for a second, and the motion was seconded.***

Chairman Don Schleuse reported the rationale for the change was based on the 2025 Governing Board motion. Another item is that the amendment deletes the sentence that says Commercial Membership Dues shall be the same amount as the Full Family Memberships.

***Vice President Bob Weithofer, F253844, moved to amend the P&P to keep the wording shown as strike through "and/or monthly billing." The amendment was seconded.*** Rationale for the motion is that the younger generations frequently use monthly billing. He felt it was important to keep the option in the policy. A question was raised regarding the monthly credit card fees. Another question was raised regarding what would happen if they dropped the membership after two or three months and how that would affect the Assist policy. ***The amendment carried.***

***President Mitchell reminded the Governing Board they are voting on the motion to approve Policy and Procedure #1017, as amended. The motion carried.***

***Regarding Proposal #2, Policy and Procedure #1028, Commercial Membership Fees and Dues, Don Schleuse moved to approve the proposal as shown on page 23. The motion was seconded.***

Chairman Don Schleuse noted that the changes to this policy and procedure were made as a result of the 2025 Governing Board meeting motion. The proposal also eliminates the requirement to keep the Commercial membership dues at the same rate as the family membership dues. ***The motion carried with some opposition.*** The rationale for the no vote was because the Commercial Membership Dues were recently lowered, and it was felt the commercial dues should not be lowered any more than what was done recently.

***Regarding Proposal #3, Policy and Procedure #2005, Executive Board, Nominations and Elections, Don Schleuse moved to approve the proposal as shown on page 25. The motion was seconded.***

Don noted that the changes to this policy and procedure are to accommodate the motion made in the 2025 Governing Board meeting to remove the RV-Related restriction from National Officer qualifications and to eliminate the mail ballots and instead, ballots will be done electronically. ***The motion carried.***

***Regarding Proposal #4, Policy and Procedure #2015, Governing Board Voting Procedures, Don Schleuse moved to approve the proposal as shown on page 29. The motion was seconded.***

Don noted that the changes to this policy and procedure are to allow for electronic balloting.

***Clay Brock, F551632, with the RV Basics Alumni chapter, moved to refer the policy and procedure back to committee to combine the electronic balloting procedure and the mail balloting procedure. The motion to refer back to committee was seconded and carried.***

***Regarding Proposal #5, Policy and Procedure #3022, Chapter National Director and Alternate National Director Responsibilities, Don Schleuse moved to approve the proposal as shown on page 31. The motion was seconded.***

Don noted that the changes to this policy and procedure are to clarify that a Chapter Temporary Delegate can now be appointed, not elected. It was clarified that it also allows for a chapter president to appoint someone within the seven-day window for an emergency.

***The motion carried.***

***Regarding Proposal #6, Policy and Procedure #4008, Nominating Committee Election and Responsibilities, Don Schleuse moved to approve the proposal as shown on page 33. The motion was seconded.***

Don noted that the changes to this policy and procedure remove the requirements for a mail-in ballot; change the amount provided to the Nominating Committee to $1,000; and add qualifications for officer positions. It was reported that the Nominating Committee holds a candidates' forum at both the winter and summer events in an election year.

***Nancy Pierce, F436233, with the Over the Mountain chapter, moved to amend the motion by deleting the second sentence in paragraph 5, which would eliminate any funding for the Nominating Committee. The motion was seconded and discussion followed.***

It was pointed out that the other committees are not paid to do their volunteer work. A question was raised regarding reimbursement for the Nominating Committee last election cycle and how many submitted requests. It was reported that there were two requests out of five members. It was pointed out that there would be no double reimbursement, as members of the Executive Board cannot be members of the Nominating Committee. It was noted that the current budget contains reimbursement for the Committee. It was also noted that not everyone claims reimbursement or even knows it's available. One Governing Board member reminded the Board that they can conduct interviews via Teams meetings; they do not have to be done in person. It was pointed out that with the revised Policy and Procedure Committee report distributed at check-in, the report noted that the Executive Board recommended the same amendment. ***The amendment carried.***

***The amended motion carried.***

The Policy and Procedure Committee report was accepted for file. President Mitchell thanked Don Schleuse for serving as Chairman and thanked the members of the Policy and Procedure Committee: Debbie Bamer, Ken Lewis, Larry Morrison, and Glenn Nulty.

The meeting went into recess for lunch at 12:01 p.m., and reconvened at 1:05 p.m.

President Mitchell called on Ed Thor, Commercial Council President.

Ed Thor explained what the Commercial Council is and reported the number of RV units distributed to the dealers by RV type. He noted the decline in event participation – for all clubs – not just FRVA. Ed reported the recent merger of Patrick Industries and Lippert Industries. He reported on the pricing for other clubs' events, noting that the most important thing is the experience, not just education. He noted some of the pricing for other rallies. Ed encouraged the Governing Board to spread the word to other RVers regarding our events to try to get new people to attend.

President Mitchell thanked Ed for presenting his report and noted that the Commercial Council is listed on page 9 in the Sedalia convention program.

President Mitchell recognized Harry Hentschel for the after-lunch quorum count. Harry reported that the quorum required for a Governing Board meeting is 51% of the total voting members. Out of 217 possible Governing Board voting members, a total of 119 voting members were represented, which equates to 55%, and thus a quorum was established.

President Mitchell recognized Chairman Randy Johnson to present the AMS Committee report on page 38 in the booklet.

AMS Committee Chairman Randy Johnson referred to the report and asked for questions. Randy noted that there would be training sessions for the Horizon system in the Sedalia seminar schedule.

The AMS Committee report was accepted for file. President Mitchell thanked Randy Johnson for serving as Chairman and thanked the members of the committee: Dwight Sloan, David Tanous, and Bob Wallace.

President Mitchell recognized Chairman Bob Weithofer to present the Contract Committee report on page 40 in the booklet.

Contract Committee Chairman Bob Weithofer explained that the committee has reviewed two additional contracts since the report was prepared. He reported that he can appreciate the process and believes that the end result is a better product for FRVA members.

The Contract Committee report was accepted for file. President Mitchell thanked Bob Weithofer for serving as Chairman and thanked the members of the committee: Andy Deal and Paul Pacior.

President Mitchell recognized Chairman Glenda Milner to present the Education Committee report on page 41 in the booklet.

Glenda Milner reported that one of the biggest items the Education Committee has been working on is the Learning Zone (educational seminars) for conventions. There are 23 classes scheduled for Sedalia. She noted the committee's responsibility of the FRVA University; however, the committee is waiting for the computer system to be finalized before working on the website. She noted that they have plans to incorporate more videos as well as PowerPoint presentations and handouts so that members who cannot attend the event will have the materials. Glenda also noted that there have been several Teams meetings for various reasons, which will continue.

The Education Committee report was accepted for file. President Mitchell thanked Glenda Milner for serving as Chairman and thanked the members of the committee: Stan Cromlish, Steve Froese, Bert

Henderson, Steve Raye, Jennifer Schillaci, Roger Stickley, Patricia Tranchina, Herb Vogt, and Gaye Young.

President Mitchell recognized Chairman Rett Porter for the Enhancing FRVA Committee report.

Enhancing FRVA Committee Chairman Rett Porter explained that the committee did not have a written report in the booklet; however, the committee's mission was to work on the items outlined by the President.

The Enhancing FRVA Committee report was accepted for file. President Mitchell thanked Rett Porter for serving as Chairman and thanked the members of the committee: Bill Dees, JD Harris, James McDaniel, Sam Poteet-Libby, and Roger Stickley.

For the Governance Committee Report, President Mitchell noted that Chairman Bernie Harchar was unable to be in Sedalia. Paul said that at the committee's workshop they determined that they would see how well the monthly Governing Board workshops informed the Governing Board. He asked the members if they were aware of the monthly workshops. He noted that announcements are sent via email. The calls are on the fourth Thursday of every month. Paul noted that Governing Board members can ask questions during those sessions and it's a great tool to use going forward. He thanked the members of the Governance Committee: Chairman Bernie Harchar, Glenn Nulty, Connie Pool, Don Schleuse, Laurie Wilson and Shirley Ridley.

President Mitchell recognized James McDaniel for the Member Services Committee Report on page 72 of the Governing Board booklet. James referred to the report that was printed in the booklet and highlighted several items noting that there was a question regarding the Dutch proposal. Dutch is a partner that provides pet insurance. The contract was just sent to the Contract Committee for review. James noted the work the committee has done to find additional member benefits. A couple of ideas that are on the horizon are All Stays and paralegal type benefits. He asked the Governing Board to forward any ideas they may have for future benefits.

President Mitchell thanked James McDaniel for serving as Chairman of the Member Services Committee and thanked the other members of the committee: Dianna Huff, Paul Pacior, Stephen Pick, and Barry Zimmerman.

President Mitchell recognized Wayne Cernie for the Recruitment Committee Report on page 44 of the Governing Board booklet.

Chairman Wayne Cernie reported that the best way to grab new members and talk about Family RV Association are the members of this organization. He noted the efforts on social media but felt that the best results are the one-on-one conversations. That's what the Ambassador Program is all about. This is an easy way to share a pamphlet or a brochure that explains what we do in an easy way. The materials utilize a QR code that takes a person directly to the join page on FRVA.com. Wayne noted that there are 11 million RV families out there and he just wants 1% of those to get our numbers over 100,000. Wayne thanked Paul Mitchell, Doug Uhlenbrock, and Bob Weithofer for their support for the committee.

The report was accepted for file. President Mitchell thanked Wayne Cernie for serving as Chairman of the Recruitment Committee and thanked the other members of the committee: Donna Crandall, Tod Filer, Kendra Gould, Maureen Milne, and George Raney.

President Mitchell noted that Retention and Member Satisfaction Committee Chairman John Jacobs was working security for the event and referred to the report on page 46 of the Governing Board booklet. John Jacobs was in the audience and asked if there were questions. There being none, the report was accepted for file. President Mitchell thanked John Jacobs for serving as Chairman of the Retention and Member Satisfaction Committee and thanked the other members of the committee: Bob Golk, Brian Little, Nancy Pierce, and Sheryl Schwochert.

President Mitchell thanked Ned Boston for serving as Chairman of the Risk Management Committee and noted that the committee will have additional members shortly. Their report was on page 48 in the booklet. The report was accepted for file. President Mitchell thanked Ned Boston for serving as Chairman of the Risk Management Committee and thanked the other member of the committee: Bob Nebel.

President Mitchell recognized and thanked the Technical Advisory Committee for the many hours they have dedicated to reviewing technical articles printed in *Family RVing* magazine: Steve Froese, Mark Glover, and Wilt Greenwood.

President Mitchell recognized committee member Steve Raye for the Towable Committee Report on page 49 of the Governing Board booklet.

Steve Raye noted that Chairman Dan Settergren was unable to join us in Sedalia. Steve reported on the number of towable RV units that Ed Thor reported on earlier in the meeting. He noted that there are more towables being built and we are looking for more people; therefore, we should focus on the towables. He noted that the committee appreciates the growth of towable owners.

Steve reported that the Towable Rodeo was a success in Perry and that they will be conducting another rodeo in Sedalia. They will also host a towable roundtable seminar this week. The committee's goal is to attend as many brand-specific events as possible and provide seminars and invite them to join our family.

President Mitchell recognized and thanked the Towable Committee members: Dan Settergren, Al Cain, John Deputy, Bob Heans, Steve Raye, Joe Reinartz, Dennis Tuchalski and Kevin Watters.

President Mitchell referred to the Actions on page 50 in the Governing Board Booklet. He noted that the actions to approve the Convention Committee's recommendation for Tucson, Arizona, and Shawnee, Oklahoma, were already approved.

***A motion was made and seconded to accept the actions.***

A question was raised regarding the budget surplus as mentioned in Action Item #12. President Mitchell noted that the amount would be updated per the Governing Board's motion.

***With no additional questions, the motion to approve the actions carried with one opposition.***

The rationale provided for the "no" vote was that one Governing Board member noted that it felt as though she was approving the budget without discussion.

President Mitchell noted that the proposed budget is approved under new business.

President Mitchell presented the President's report, noting that it has been a challenging year. He noted that the Executive Board has a better handle on everything going on in Cincinnati than any board for a long time. They have access to all the records, all the data, and anything they need to know exactly what's going on in Cincinnati.

President Mitchell noted that the Horizon computer system was an imperative move to make for efficiency. He noted how easy it is to register for an event now. Paul mentioned that the employee handbook was revised. He commented that he is doing monthly Executive Board workshops, as well as monthly Governing Board workshops. He noted that he initiated a new Help Desk program where calls are tracked and this allows a follow up where they know when something is submitted and answered in 24 hours. The IT Director is new; he has initiated cost savings for IT equipment and software needs; closed the data center storage; and changed from Zoom to Teams meetings, saving us money.

Paul reported that calls to expired members are made on a regular basis to see why they are leaving and what we could have done better. The Life member records have been cleaned up; the T-Mobile program has been changed to true unlimited accounts. The residential properties at the Clough Pike location have been sold, with the proceeds to be used to develop the layout at the Round Bottom Road property. There is a new Marketing Director hired with the goal of getting more new members.

Paul noted the changes to the Medical and Travel Assist Policy, noting that it's a great emergency fallback if somebody has a problem while traveling. He also initiated a program where the Past National Officer chapter members are now calling new joins at 60 to 90 days to see if they can be of any assistance with membership questions. Paul also noted the Mentors who will follow up with the first-time attendees a couple weeks after the convention to see how they did, and to see whether they will be planning another convention visit. He noted that if we treat them like family, they are more likely to stay around!

Paul asked for a show of hands regarding keeping the hard copy or paper copy of the magazine. He noted that there could be savings if the magazine goes to a digital copy only. He noted that it is a great recruiting tool; however, the cost to put the magazine together will not change. This could be a decision for future discussions.

Paul noted the consolidation of bank and credit card accounts and the updating to current officers and staff members. This saves us money on monthly fees for those accounts.

Paul reiterated the need to gain new members for the good of the association. He concluded his report and asked for questions.

A Governing Board member asked about the chapter past due reports which stopped in December. Paul reported that they are working on getting those reports back up and running. Paul noted the easy access chapter officers have to their chapter records within the new Horizon system.

The President's Report was filed.

President Mitchell reported that there was no unfinished business.

Under new business, President Mitchell referred to the building layout that was distributed at registration and called on Bob Weithofer for discussion of the plan.

Bob Weithofer explained that the building layout was distributed for two reasons. The first reason is to show that they are actively working on combining the properties and the second is to show that there is adequate space for all of the qualified staff. Bob reported that he met with Clay Brock, with the Facilities Consolidation Committee, and developed a draft plan. They took that plan to the architect and made two requests. First, the final plan needed to meet all our needs and the second request is to do the minimum amount of work to get there. Most of the current walls are staying up; all of the electric will not be redone; and the plan is to reuse what we have to the greatest extent possible.

Bob noted that the plan is for the current number of staff members, plus four additional spaces. He noted that we are taking the immediate need and allowing some growth. He noted the addition of a studio, which was at the request of the Executive Director. This space can be used for Facebook Live segments and recording both video and audio.

Bob noted a few more accommodations for the print room, conference room, and the existing warehouse space taking about half the current space. This will happen by combing through the items and keeping only what is needed. There are old records and cabinets that need to be disposed of. He noted that the front side of the building will have a different feeling; much less like a warehouse than it is now. There are a few additional changes necessary, but he said he felt like the plan is 70% to 80% done.

Bob fielded several questions regarding repairs and maintenance of the campground and noted that the funding approved was for a new roof and new HVAC units at Round Bottom. He noted that we may lose two electric-only spots for employee parking. He reminded the Governing Board that the campground has a grandfather clause for the current use, and that he is cautious about what is a repair and what is an upgrade.

The report was accepted for file.

***President Mitchell stated that the Membership Dues topic remains on the Governing Board agenda each year. He asked for a motion to keep the membership dues at $99. The motion was seconded and carried unanimously.***

***Ken Lewis, F257360D, National Treasurer, moved to adopt the proposed 2027 budget, with a surplus of $11,960.81. The motion was seconded.***

Ken reported that the budget is $500,000 less than last year. There is a focus on membership growth. A Governing Board member raised a question regarding the Perry, Georgia, ladies lunch. Ken noted that the detailed budget shows funds for that event, as well as other items included in that line item. Another Governing Board member commented that she has confidence in Treasurer Lewis, and that she is in favor of the budget. A question was raised regarding funding for marketing. Ken noted several items that were included in the marketing line item, such as the Ambassador program; travel to trade shows; and plans the new marketing director has for social media, as well as a new marketing initiative. A question was raised regarding capital gains taxes for the sale of residential properties. Bob

Weithofer reported that he anticipates about $250,000 remaining after all the fees are paid; however, he believes that the remodel project should be done by the end of the fiscal year. Ken Lewis stressed that the property sale is because it is not needed, and for no other reason.

***The motion to approve the budget carried with two oppositions.***

The rationale provided for the no votes on the budget were cited as no confidence in the number of new members projected for revenue and the expense of continuing to print the magazine.

Treasurer Lewis noted several items to increase membership; the investments; and the consolidation of the properties to save money.

President Mitchell clarified that the motion on the floor is now to adopt the budget, as amended.

***The motion to approve the 2027 proposed budget as amended carried.***

President Mitchell announced the results of the Area President elections held earlier this year as follows: Nancy Pierce, F436233, Eastern Area; Gary Babcock, F551250, Great Lakes Area; Randy Johnson, L451539, International Area; Don Scherck, F497210, Northwest Area; and James McDaniel, F371784, Western Area.

President Mitchell noted that the newly elected national officers would take office following the Annual Membership Meeting to be held on July 3, 2026.

There was no further business, and the meeting was adjourned at 2:56 p.m.

Glenda Milner
National Secretary

Paul Mitchell
National President

(Attachment #1)

FAMILY RV ASSOCIATION | EST 1963

On July 20, 1963, in Hinckley, Maine, 26 families came together to view a solar eclipse and share a common interest to travel by "house car." This humble beginning grew to over 120,000 active members in 2008. We have recently registered our 560,000th family to the Family RV Association. But where are we headed? Our current family membership is approximately 38,000 families. Our monthly membership loss is averaging nearly 1,000 families per month. How do we slow these losses and increase our new membership growth?

During preparation of this year's budget, and with direction from our National President, Paul Mitchell, and our Executive Director, Doug Uhlenbrock, the Finance Committee placed or continued the following initiatives in this year's budget:

- Continued attendance at the big three RV shows
  - Quartzsite
  - Tampa
  - Hershey
    - $43,500 budgeted
- Funding to support the Ambassador program
  - This program is geared to train and support members attending local RV Shows in their area. The concept is to provide literature and funding to the Ambassadors to get the FRVA name and explanation of FRVA benefits to the show attendees
    - $40,000 budgeted
- Hiring a Director of Marketing
  - We have had this vacancy in our Cincinnati staff for nearly three years.
    - Salary carried over from vacancy
- Fund the Affiliate Program
  - The Affiliate Program is a cash initiative to our members with a $10 award for each new member recruited. Additionally, our Chapters can establish a recruiting effort and the Chapter will be awarded $10 for each new member recruited into FRVA.
    - $15,000 budgeted
- Fund marketing initiatives
  - $290,000 budgeted

Our recruiting goals are ambitious. We are at the point as an organization that if we are going to survive, we must invest in our future.

During this past year as your National Treasurer, it has been my goal to eliminate waste, pay our bills on time to avoid penalties, and ensure we are structured for success.

- In October, shortly after I took office, the Controller submitted his two-week notice. Coincidentally, at the same time we received requests from the auditing firm for our financials. With no trained individuals employed at FRVA to take his place, and with less than two weeks to find and train a replacement, we were informed of an inactive CPA who was looking for a part-time job. Jeff Scheeler was hired to take over the Controller position. Since his arrival he has been instrumental in getting the accounting department organized and functioning properly.
- In July, FRVA implemented a new association management system (AMS) built in-house by IT staff. This was to replace Protech, the AMS platform FRVA had used since the fall of 2020. Membership was the first module to be implemented, but resulted in severing direct revenue reporting from membership registrations to Business Central, our accounting software. In January, when the contract with Protech expired, our direct reporting of events revenue stopped. At this time, we are close to connecting our new Horizon AMS to Business Central so that we will have direct and accurate revenue reporting once again.
- During the past nine months, the accounting department has closed the books for fiscal year 2024, which wasn't done after last year's audit. Also, an accounting support team was hired to help identify and correct short-term bad accounting practices that resulted in incorrect revenue accounting. This incorrect accounting prevented the preparation of accurate income statements, balance sheets, and cash flow statements. I am happy to report that within the next week, the books will be balanced and preparation of the fiscal year 2025 tax return will begin. It should be noted that our financials were in such bad shape that our auditing firm refused to conduct an audit this year.

Current financial balances:

- Amount of money on hand as of June 25th
    - Fides – $5,157,140.03
    - US Bank - $533,972.60
        - Amount removed this FY and date
            - $250,000 October 10, 2025
            - $300,000 April 15, 2026
    - US Bank Checking Accounts
        - $353,012.80

Some of our current cash initiatives include consolidating business properties. Our corporate office property on Clough Pike, Cincinnati, includes four parcels. Two of the parcels are zoned commercial and contain the office building and parking lot. The two additional parcels are zoned residential. The residential parcels are under contract for sale and the purchase is slated to close at the end of July. The proceeds from this sale will be used for the renovation design and engineering studies to the Round Bottom facility.

Upon completion of the Round Bottom studies, and after obtaining the proper building permits, the property will be renovated to become the corporate headquarters. With the help of our financial adviser, we have planned for a Securities Backed Line of Credit (SBLOC) for the renovation expenses. This loan is prime, 6.75% minus 0.50%. We are currently eligible for a loan of approximately $3,100,000. As a line of credit, we are only obligated to pay back funds we utilize. Tentative estimates indicate that the renovation can be done for less than $1,500,000. Upon completion and consolidation of staff at the Round Bottom property, the Clough Pike facility will be sold. Tentative estimates are that the current headquarters' property could sell for approximately $2,500,000. This would be used to pay off the SBLOC, with the remaining assets placed in the investment accounts. It should be noted that the sale of the Clough Pike property is not motivated by a need for cash. It is the right thing to do because of the small number of employees requiring office space and the annual expenses to maintain multiple properties. Sale of the Clough Pike property will save approximately $75,000 from landscaping, cleaning, trash, utilities, and taxes.

Future changes to financial Policy and Procedures that I will be pursuing:

- P&P 2008, Audits and Reports (GB Approval Level)
    - Add the capability to perform a financial review. We have no governmental requirement to perform an audit. A financial review can assess the financial health of the organization for much less expense.
- P&P 2012, Statement of Investment Policy (GB Approval Level)
    - Relax the requirement to maintain strict asset balancing. The requirement to balance the portfolio can result in the sale of holdings to reacquire other assets resulting in capital gains, which increases our annual tax liability.
- P&P 4013, Audit Committee (GB Approval Level)
    - Eliminate the requirement that the Committee Chairperson be a member of the Executive Board. Several members of the Finance Committee are accountants and CPAs and could be more qualified to lead even though they are not a member of the Executive Board.

It has been my pleasure to serve as your National Treasurer, and I look forward to a bright and profitable future.

Ken Lewis
National Treasurer