BOARD OF DIRECTORS MEETING MINUTES

A regular meeting of the Board of Directors of Family Motor Coaching was held on Saturday, March 8, 2025. The National President and National Secretary were both present. National President Paul Mitchell called the meeting to order at 11:57 a.m. Eastern Time.

Members present:

National President Paul Mitchell **Bob Weithofer** National Vice President Pamela Richard **National Secretary** Barbara Smith National Treasurer Wayne Cernie **Board Member** Bill Dees **Board Member** Dianna Huff **Board Member** John Jacobs **Board Member** Dick Lowman **Board Member Board Member** Gary Lyons James McDaniel **Board Member** Bill Newton **Board Member** Barbara Schleuse **Board Member Kevin Watters Board Member**

Member not present:

Gary Milner Immediate Past National President (non-voting member)

Staff present:

Brian Bacik Controller

Penny Gortemiller Director of Chapters and Governance
Pamela Kay Director of Communications, Publishing

Sherry Light Project Manager Larry Pennington IT Director

Danielle Powell Chapter Services Assistant

National President Paul Mitchell asked for corrections to the minutes of the November 20, 2024, meeting. There were none, and the minutes were approved as distributed.

President Mitchell called on Barbara Smith for the Treasurer's Report (Attachment #1).

Treasurer Smith stated there were no changes from the report submitted to the Executive Board. She noted that it is a consolidated report.

The Treasurer's Report was accepted for file.

President Mitchell called on Bob Weithofer for the Convention Committee Report (Attachment #2).

On behalf of the committee, Bob Weithofer moved to approve the locations of Perry, Georgia, and Sedalia, Missouri, for the 2026 International Conventions. The motion was seconded and discussion followed.

The dates were announced for Perry, Georgia: March 18-21, 2026. Sedalia, Missouri's dates were announced as July 1-4, 2026. Bob noted that there was a subcommittee formed to look into combining one or two Area Rallies with the Sedalia, Missouri, International Convention. Bob noted that the subcommittee would begin their work shortly.

The motion carried.

On behalf of the committee, Bob Weithofer moved to approve the locations of Perry, Georgia, and Gillette, Wyoming, for the 2027 International Conventions. The motion was seconded and discussion followed.

The Perry dates were discussed, and it was noted that they would like to have April dates; however, because of conflicting events already scheduled at the Georgia National Fairgrounds in April, the dates cannot be moved. It was also noted that the commercial members like this venue and it is one of the most well-attended rallies. It was shared that the committee has also been looking at locations on the West Coast. Chandler, Arizona, was specifically mentioned. It was noted that they have done a lot of building at that facility. President Mitchell asked for convention location suggestions to be passed along to the committee.

The motion carried.

Discussion was held regarding consolidation of email blasts for events. The consolidation of some of the area and partner emails was also discussed. A possible monthly newsletter may be considered to avoid creating email fatigue among the membership. The newsletter-type email blast for area rallies will list them in date order. The email opt-out process was also discussed. The new consolidated email blasts will start next month.

Under new business, Bob Weithofer moved to go into executive session at 12:13 p.m. for the purpose of discussing personnel. The motion was seconded and carried.

The meeting was reconvened at 12:56 p.m., and there was no action taken in the executive session.

The meeting was adjourned at 12:57 p.m.

Pamela Richard National Secretary Paul Mitchell National President

Treasurers Report October 1, 2024 to January 30, 2025

Our post election market gains were mostly erased in the recent market downturn. Manufacturers brace for new tariffs. Net loss on investments from the cash report 3/6/26 were (\$96,416). Investments as of this report are \$\$5,668,471.

Trends reported in January:

Manufacturers are building inventory in anticipation of growth.

Travel trailers and budget-friendly fifth-wheels are expected to remain strong.

RV dealers should embrace digitization and automation to stay competitive.

RV manufacturers are debuting new RVs.

This report is created with data from the accounting department. Please note the income statements are still drafts at this point and will be corrected.

Perry registrations are above conservative estimates, the convention committee continues to try to reduce expenses when costs are rising. The magazine continues to be the loss leader. We spent over \$56,000 on net unexpected expenses for the sump pump repair and flood repair as expenses keep mounting as the project progresses followed by a pipe burst near Clough Pike. Costing \$10,000, insurance claims filed requiring repairs and flooring. We still anticipate a loss on the Perry convention once overhead is added to the expense of setting up and executing the convention, even at 1416 registered RVs. This number is higher than the budgeted estimate for attendance.

From the draft income statements for the period October1, 2024 to January 30, 2025: Revenue is \$2,185,731; Expenses were \$2,718,715 the Loss was (\$532,984); and Change in net assets was (\$466,560).

National Treasurer

Borbon M. Smith

Convention Committee Report to the Board of Directors March 8, 2025

A meeting of the Convention Committee of Family Motor Coaching, Inc. was held on December 3, 2024, via teleconference.

The committee is forwarding the following recommendations to the Board of Directors:

- 1. To recommend the locations of Perry, Georgia, and Sedalia, Missouri, for the 2026 international conventions.
- 2. To recommend the locations of Perry, Georgia, and Gillette, Wyoming, for the 2027 international conventions.

Convention Committee Report to the Board of Directors March 8, 2025

A meeting of the Convention Committee of Family Motor Coaching, Inc. was held on February 27, 2025, via teleconference.

The committee held discussion on the following topics:

- The committee approved the previous meeting minutes.
- The committee was provided an update on the upcoming Perry, Georgia, event.
 - Event application testing is underway
 - o The Downtown Perry event is proceeding, with help from the city
- The committee was provided an update on the upcoming Gillette, Wyoming event.
 - o Registration is currently underway
 - o There will be a pre-convention site visit late March or early April
 - The committee was asked to pay close attention to the set up and processes for logistics for Perry in an effort to discuss future options
- The committee discussed a proposal to combine area rallies and the national convention. It was suggested that a subcommittee be formed to study the concept and report back to the committee.