

EXECUTIVE BOARD MEETING MINUTES

A regular meeting of the Executive Board of the Family RV Association was held on Saturday, March 8, 2025. The National President and National Secretary were both present. National President Paul Mitchell called the meeting to order at 9:03 a.m. Eastern Time.

Members present:

Paul Mitchell	National President
Bob Weithofer	National Vice President
Barbara Smith	National Treasurer
Pamela Richard	National Secretary
Wayne Cernie	Rocky Mountain Area President
Bill Dees	Southeast Area President
Dianna Huff	South Central Area President
John Jacobs	Midwest Area President
Dick Lowman	International Area President
Gary Lyons	Eastern Area President
James McDaniel	Western Area President
Bill Newton	Northeast Area President
Barbara Schleuse	Northwest Area President
Kevin Watters	Great Lakes Area President

Members not present:

Gary Milner	Immediate Past President (non-voting member)
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Invited guests present:

Connie Pool	Constitution and Bylaws Committee Chairman
Harry Hentschel	Member Services Committee Chairman
Nick Veatch	CPA, Flynn and Co.

Staff present:

Brian Bacik	Controller
Penny Gortemiller	Director of Chapters and Governance
Pamela Kay	Director of Communications, Publishing
Sherry Light	Project Manager
Larry Pennington	IT Director
Danielle Powell	Chapter Services Assistant
Aaron White	Director of Membership

National President Paul Mitchell called on Bill Dees for the invocation. Bob Weithofer led the Pledge of Allegiance to the Flag of the United States of America. A quorum was established.

National President Paul Mitchell asked for corrections to the minutes of the November 20, 2024, meeting. There were none, and the minutes were approved as distributed.

President Mitchell announced that to accommodate the work schedule for the convention, the Executive Board would be hearing the Constitution and Bylaws Committee Report as the first item of business (Attachment #1).

On behalf of the Constitution and Bylaws Committee, Connie Pool moved to approve proposed Bylaws Amendment #1, to Article III, Membership, Paragraphs (3)(c) and (4). The motion was seconded and discussion followed.

Connie announced that the proposal strikes the portion of the sentence that notes Full Lifetime Members may attend no more than two international conventions without paying admission or registration fees. The committee recommends approval of this proposal to align with the current practice of limiting the free convention attendance to those Life Members who rendered outstanding service to Family RV Association.

The motion was carried.

On behalf of the Constitution and Bylaws Committee, Connie Pool moved to approve proposed Bylaws Amendment #2, to Article IX, Executive Board, paragraphs (3) and (17). The motion was seconded and discussion followed.

Connie announced that the proposal would allow FMCA's Immediate Past President a vote on the Executive Board. This action could give more credence to comments made and encourage more participation and attention by the past national president.

The motion carried with 12 votes "yes" from Bob Weithofer, Barbara Smith, Pamela Richard, Wayne Cernie, Bill Dees, Dianna Huff, John Jacobs, Dick Lowman, Gary Lyons, James McDaniel, Bill Newton, and Kevin Watters, and one vote "no" from Barbara Schleuse. Barbara indicated her "no" vote was because of the word "could." She noted that it doesn't mean it will.

On behalf of the Constitution and Bylaws Committee, Connie Pool moved to approve proposed Bylaws Amendment #3, to Article IX, Executive Board, paragraph (4). The motion was seconded and discussion followed.

Connie Pool announced that the proposal would remove the restriction for a member who is employed by or holds a management interest in an RV-related association or company from serving on the Executive Board. The rationale provided by the committee was that originally, the founders did not want commercial members to have an undue influence in the decisions of the Executive Board that would benefit their business. The current Constitution and Bylaws Committee members feel that there are members who may hold an interest in an RV-related business that might not be sufficient to cause undue harm or influence if they were to serve on the Executive Board. This committee believes it is the job of the Nominating Committee to ensure the person meets the qualifications to hold a position on the Executive Board. Connie also noted that the change should be effective after the current election cycle.

Bob Weithofer moved to amend the proposal to keep the words "(except Area President)," shown as a strike-through in the proposed Bylaws Amendment, for clarity. The amendment was seconded. Bob stated that keeping the words emphasizes that they cannot hold two positions simultaneously. A question was raised regarding the impact of keeping the strike-through wording. Bob noted that it does not change anything and stays as it is currently. Connie noted the committee would not have an issue keeping the

wording. Treasurer Barbara Smith noted that it could affect funding for national officers. ***The amendment carried to keep the strike-through wording.***

The motion on the floor, Bylaws Amendment Proposal #3, as amended, was carried with 11 votes “yes” from Bob Weithofer, Pamela Richard, Wayne Cernie, Bill Dees, Dianna Huff, John Jacobs, Dick Lowman, Gary Lyons, James McDaniel, Bill Newton, and Kevin Watters, and two votes “no” from Barbara Schleuse and Barbara Smith. The rationale provided for the no votes was that the person who holds the position could be biased. Connie noted the concern was with larger corporations, not the smaller companies. Barbara Smith stated she was against the proposal because of the undue influence that is still possible.

On behalf of the Constitution and Bylaws Committee, Connie Pool moved to approve proposed Bylaws Amendment #4, to Article IX, Executive Board, paragraphs (6) and (7). The motion was seconded and discussion followed.

Connie Pool announced that this proposal would remove the restriction for a partial year fulfillment of a term regardless of the days to count towards the full-term limit. She noted that it is not fair for the person fulfilling the partial term to be limited. Connie noted that *Robert’s Rules of Order* indicates that if the number of days left in the term exceeds 50% of the term, it should be considered a full term. It was noted that *Robert’s Rules of Order* is a guide; however, the National Bylaws take precedence. It was noted that a person could be an officer for as many as up to six years in one position. Connie noted that it is getting harder to fill the national officer positions.

The motion carried with ***10 votes “yes” from Pamela Richard, Wayne Cernie, Bill Dees, Dianna Huff, John Jacobs, Dick Lowman, Gary Lyons, James McDaniel, Bill Newton, and Kevin Watters, and three votes “no” from Barbara Schleuse, Barbara Smith, and Bob Weithofer.*** The rationale provided for the no votes is as follows: up to six years in one position is too long. *Robert’s Rules of Order* recommendation should not be ignored.

On behalf of the Constitution and Bylaws Committee, Connie Pool moved to approve proposed Bylaws Amendment #5, to Article XV, Commercial Council, paragraph (3). The motion was seconded and discussion followed.

Connie Pool announced that this proposal would add the Commercial Council President as a non-voting advisor to the FRVA Executive Board and the FMC Board of Directors. The committee recommends this amendment. Questions were raised from Board members as to whether the Commercial Council President was consulted on this Bylaws Amendment, Connie noted that he was not consulted and that a committee member brought the amendment forward. A question was raised as to whether it would be appropriate to put the amendment on hold until the Commercial Council President is consulted. One Board member noted that the worst thing that could happen is that they won’t attend the meetings. Several Board members stated they felt that the Commercial Council wanted to be more involved in the decision-making process, and waiting does not serve a purpose.

The motion carried unanimously.

President Mitchell thanked Connie for the report and excused her from the meeting for her convention duties.

President Mitchell called on National Treasurer Barbara Smith for the treasurer's report (Attachment #2).

Treasurer Barbara Smith noted that the post-election gains have been erased. FRVA has \$5,668,471 in investment account. She noted that the suppliers are bracing for the impact of the tariffs. The Manufacturers are building inventory in anticipation of growth. Budget-friendly RV sales are expected to remain strong. Barbara noted that the report data comes from the accounting department. She noted that the Perry event brought in a lot of income, and they are looking hard at the expenses. Barbara mentioned the flood repair was out of pocket expense of about \$10,000. She mentioned that the overhead is the loss from operations. She mentioned that there were a lot of ongoing projects including rebranding. Barbara noted the draft income statements from October 1 to January 30, 2025: Revenue is \$2,185,731; Expenses were \$2,718,715 and the loss was (\$532,984); the change in net assets was (\$466,560.)

The departmental expenses were reviewed. Barbara reminded the Board members that for most of 2024, dues were at \$50. The T-Mobile bill was scrutinized, and several items were adjusted as necessary. Barbara noted that the membership numbers are lower, and that a strong focus should be on maintaining the members we have in addition to adding new members.

Barbara Smith noted that if the membership numbers fall below 50,000, Arch will want to renegotiate the Medical and Travel Assist Program. Barbara noted that she feels like membership will be improving. President Mitchell stated that he feels FRVA is going in the right direction and moving forward. Paul noted that the FRVA is not operating the same way it was in the last fiscal year, and the Board members have become more conscious of their fiscal responsibility. He went through the Tech Connect bills and eliminated items that we should not have been paying for. They are working well with T-Mobile. It was noted that membership has not been a focus, and we are losing over 1,000 members a month. We should consider changing our emphasis on membership. Brian stated that the expenses have been cut and there is not much else to trim. Barbara noted that she is keeping an eye on the deferred dues. She agreed that FRVA should be focusing on membership.

Barbara Smith moved to accept the Treasurer's Report for file. The motion was seconded and carried unanimously.

National Secretary Pamela Richard reported on chapter certification. She noted the number of bad phone numbers and email addresses on file for the chapter secretaries. Pamela asked each area president to contact their chapters that are on the inactive list. Pamela noted that the report shows a loss of 17 chapters.

President Mitchell called on auditor Nick Veatch for discussion of the year-end fiscal year 2024 audit report. It was noted that since the audit is still in draft form, and not final yet. They could not vote on its acceptance.

Nick highlighted several items in the Audit Report noting the differences between last year and this year. He reviewed the Consolidated Statements of Financial Position, the Statements of Activities, The Functional Expenses, Cash Flows, and the notes for the 2024 fiscal year. A question was raised regarding the final Audit Report. Nick reviewed that the was waiting on one item, and it is not a material or significant amount.

President Mitchell thanked Nick for his presentation and excused him from the meeting.

President Mitchell called on Bill Dees to report on behalf of the Enhancing FMCA/FRVA Committee (Attachment #3).

Bill Dees reviewed the four items on the committee report, noting that they are trying to identify and streamline the processes used by FRVA staff.

Item #1 has already been completed. Marketing efforts have been moved under the direction of the Communications and Publishing Department. It was noted that the magazine staff will now share duties for marketing tasks. It was also noted that FRVA now has an employee who will be working on marketing and a new person to work on social media. Paul mentioned the Discovery Zone area in Perry that will help with promotion.

Regarding Item #2, Bill reported that the committee recommend a review of the employee job descriptions in an effort to improve employee workload. The committee will be reviewing the employee job descriptions and asking for input from the department directors to make sure they are up to date. The goal is to improve productivity. They feel it necessary to expand in areas where help is needed. It was noted that they need to figure out what the real duties are.

Regarding Item #3, Bill reported that the committee is recommending selling the two residential properties next to the Clough Pike office. The sale of the properties was suggested since they cannot be rezoned as commercial. FRVA could gain revenue from the sale of the properties and be relieved of the payment of property taxes as well as maintenance. It was noted that the initial estimated value for the properties was over \$100,000.

Regarding Item #4, Bill noted that the committee is looking at the costs of the bimonthly publication and/or digital production to help with publishing costs. Bill reported that the reduction in cost of producing six issues per year was not saving as much as they thought. It was noted that the Jim Elliott of the James G. Elliott Company recommended a company he thought might be able to purchase paper on our behalf at a better rate. It was discussed that some of the advertising income may go away if the magazine goes all digital.

Gary Lyons moved to accept the Enhancing FMCA/FRVA Committee Report. The motion was seconded and discussion followed.

A question was raised regarding the next steps related to the committee report. Paul Mitchell noted that the only action item is to ask the Governing Board to allow the Executive Board to sell the residential properties. Otherwise, the committee's work is not complete yet.

Bob Weithofer moved to request that the Governing Board authorize the sale of the two residential properties adjacent to the Clough Pike property. The motion was seconded and discussion followed.

Barbara Smith moved to amend the motion that the proceeds from the sale be put back into the investment account. The amendment was seconded and discussion followed.

It was noted that the proceeds may be needed for something else at the time of the property sale, and that the recommendation should be that the proceeds be recognized as an asset. The goal is to always put money back into investments; however, if the need is there to spend the funds for something else at the time of the sale, it would tie the hands of the Executive Board to put the funds back into the investment account. It was noted that it could send the wrong message if not put into the investment account. It was

noted that history shows that the life members who contributed to purchase the building could be upset. A question was raised regarding the tax ramifications. It was noted that there would be capital gains taxes paid on the sale of the property.

A roll call vote was taken on the amendment:

***John Jacobs voted no.
Dick Lowman voted no.
Gary Lyons voted no.
James McDaniel voted no.
Bill Newton voted yes.
Pamela Richard voted no.
Barbara Schleuse voted yes.
Barbara Smith voted yes.
Kevin Watters voted no.
Bob Weithofer voted no.
Wayne Cernie voted no.
Bill Dees voted yes.
Dianna Huff voted yes.***

The amendment failed with five votes “yes” and eight votes “no.” Rationale provided for the no votes is that there are times when the investment advisor recommends that FRVA take money out of investments to meet the organizational needs. It was also noted that this amendment would tie the hands of the Executive Board.

President Mitchell clarified that the motion on the floor is now the original motion from Bob Weithofer, who moved to request that the Governing Board authorize the sale of the two residential properties adjacent to the Clough Pike property.

A question was raised regarding the purpose of the sale of the property. Bob noted that the purpose of the sale of the property is to reduce overall annual expenses and to realize a one-time income source.

A roll call vote was taken:

***Bill Dees voted yes.
Dianna Huff voted yes.
John Jacobs voted yes.
Dick Lowman voted yes.
Gary Lyons voted yes.
James McDaniel voted yes.
Bill Newton voted yes.
Pamela Richard voted yes.
Barbara Schleuse voted yes.
Barbars Smith voted no.
Kevin Watters voted yes.
Bob Weithofer voted yes.
Wayne Cernie voted yes.***

The motion carried with twelve votes “for” one vote “against” from Barbara Smith.

The rationale provided for the “no” vote was because selling assets is a sign that you are close to bankruptcy and that you cannot manage your checkbook. Selling the property would also be a bad public relations look.

Bob Weithofer moved to recommend that the Governing Board authorize the Executive Board to conduct a study to consolidate the two properties (Clough Pike property and the Round Bottom Road property) into a single facility. If it is physically and financially feasible, the Executive Board is authorized to proceed with the consolidation of and sale of the surplus property. The motion was seconded and discussion followed.

The overhead for running the national office was discussed. It was also reported that there would have to be improvements made to the Round Bottom location if the staff needs to move to that location. It was noted that the parking lot at the Round Bottom Road property would have to be increased for the number of employees there are. It was also reported that the Round Bottom Road property is in a flood zone. The amount of space available per employee currently does not make sense, fiscally. It was stated that the campground would need updating. One Board member pointed out that this would be a preliminary study. The storage and electrical needs would have to be looked at closely. It was noted that this would require an engineering study. It was noted that it may take two to three years to complete.

Dianna Huff voted yes.

John Jacobs voted yes.

Dick Lowman voted yes.

Gary Lyons voted yes.

James McDaniel voted yes.

Bill Newton voted yes.

Pamela Richard voted yes.

Barbara Schleuse voted yes.

Barbara Smith voted no.

Kevin Watters voted yes.

Bob Weithofer voted yes.

Wayne Cernie voted yes.

Bill Dees voted yes.

The motion carried with 12 votes “for” and 1 vote “against” from Barbara Smith.

Barbara Smith stated her rationale for voting against the motion is that the key words are “conduct a study.” Round Bottom is in a flood zone, and she noted that she is interested in the study, but not in favor of the Governing Board authorizing the sale prior to the study results being provided.

The motion to accept the Enhancing FMCA/FRVA Committee Report carried.

President Mitchell called on Harry Hentschel for the Member Services Committee Report (Attachment #4).

Harry Hentschel moved to recommend to the Executive Board the approval of the RV Overnights proposal. The motion was seconded and discussion followed.

Harry asked the Board members to review the key elements of the proposal. Harry noted that there is a diverse range of boondocking available through RV Overnights, including drive-in theaters; there is a

listing for dump sites, propane facilities, and a mobile street view. As part of the agreement, Family RV Association will always have the lowest rate offered; RV Overnights will pay a commission on member sales and renewals; we will have a cross-promotion agreement; RV Overnights will provide reporting on usage and commissions and will participate in conventions.

Bob Weithofer, as Contract Committee Chairman, provided an update to the RV Overnights proposal. Bob reported that they were able to negotiate a lower price point, especially for FRVA members, than was reported in the written report.

It was pointed out that this is an exclusive agreement, and similar contracts will be cancelled. A question was raised regarding the commission paid, and Bob verified that FRVA will still receive the commissions.

The motion to approve the RV Overnights agreement carried unanimously.

President Mitchell called on Chairman Don Schleuse for the Policy and Procedure Committee Report (Attachment #5).

Don Schleuse reported that there were originally eight policies and procedures reviewed during their December meeting. The Chapter Affiliate Program P&P was determined to be unnecessary and was withdrawn from consideration. The remaining seven items were presented for approval. Don noted that they are still working on the three P&Ps that were sent back to the committee from the Governing Board meeting.

On behalf of the Policy and Procedure Committee, Don Schleuse moved to approve Policy and Procedure #1015, Membership Enrollment, as presented. The motion was seconded and discussion followed. Don noted that the P&P was revised to include the Pathfinder membership category that was approved by the Governing Board. ***There were no questions, and the motion carried unanimously.***

On behalf of the Policy and Procedure Committee, Don Schleuse moved to approve Policy and Procedure #2012, Statement of Investment Policy, as presented. The motion was seconded and discussion followed.

Don reported that the amendment was on page two, paragraph 4; he noted that the allocations totaled 101%, so the long-term investment percentage was lowered in order to equal 100%. The Finance Committee recommended the change to add cryptocurrency as a prohibited asset on page 4 in the policy.

The motion carried unanimously.

On behalf of the Policy and Procedure Committee, Don Schleuse moved to approve Policy and Procedure #3009, Chapter and Associate Chapter Application, as presented. The motion was seconded and discussion followed.

Don reported that the amendments clarify which membership categories count toward the chapter certification requirement. It was pointed out that the Pathfinders and Associate Membership categories cannot vote, according to the National Bylaws, Article III, (3)(f) and (g).

The motion carried with 12 votes “yes” from **John Jacobs, Dick Lowman, Gary Lyons, James McDaniel, Bill Newton, Pamela Richard, Babara Schleuse, Barbara Smith, Kevin Watters, Wayne Cernie, Bill Dees, and Dianna Huff, and one vote “against” from Bob Weithofer.**

The rationale provided for the “no” vote was that Bob Weithofer believes FRVA should be reviewing the role of Pathfinders before indicating that they cannot vote. He believes that they can contribute to the health of the chapters.

On behalf of the Policy and Procedure Committee, Don Schleuse moved to approve Policy and Procedure #3017, Chapter Officers – Nomination and Election Responsibilities, as presented. The motion was seconded and discussion followed.

Don reported that the amendment clarifies that the Alternate National Director position is optional, and not required, and that a chapter must maintain at least three members holding officer positions in the chapter.

The motion carried unanimously.

On behalf of the Policy and Procedure Committee, Don Schleuse moved to approve Policy and Procedure #3022, Chapter National Director’s and Alternate National Director’s Responsibilities, as presented. The motion was seconded and discussion followed.

Don reported that the amendment clarifies when it is appropriate to elect a temporary delegate versus appointing a temporary delegate. It was noted that chapters are waiting until the last minute to appoint a temporary delegate and not going through the proper procedure to elect the temporary delegate. There are an increasing number of temporary delegates in the Governing Board meeting, and the change is to ensure the proper delegate is accounted for on the roll call sheet and sent the meeting materials.

The motion was carried unanimously.

On behalf of the Policy and Procedure Committee, Don Schleuse moved to approve Policy and Procedure #3021, Chapter Treasurer’s Responsibilities, as presented. The motion was seconded and discussion followed.

Don reported that the change was to add the responsibility of filing the IRS 1099 Miscellaneous Income form, if the chapter’s activities meet the requirements for the form. He noted that if a chapter sells items, or has a fund raiser, they could be subject to filing this IRS form. Barbara Smith noted that reminders are normally sent to all chapter and area treasurers.

The motion carried unanimously.

On behalf of the Policy and Procedure Committee, Don Schleuse moved to approve Policy and Procedure #3026, New Chapter Presentation, as presented. The motion was seconded, and discussion followed.

Don reported that this change notes that a copy of the new chapter letter will be on file, and not physically sent to the National President.

The motion carried unanimously.

President Mitchell thanked Don for the Policy and Procedure Committee report.

President Mitchell reported that the insurance policy renewal period begins on April 1, 2025. The renewal updates were submitted to the insurance company for the price quote.

Barbara Smith moved to approve the renewal of the 2025-2026 insurance policies with a renewal date of April 1, 2025, for an amount of up to \$370,000. The motion was seconded and discussion followed.

It was noted that the staff has done a good job looking at things and keeping the risk down. The number of rallies was also looked at and audited to make sure the projected number of rallies makes sense. It was noted that the rallies are covered.

The motion carried.

There was no unfinished business. Under new business, President Mitchell reviewed the area rally dates and dates for the upcoming RV shows. He asked if there were other dates to add.

Dianna Huff moved to waive the 10-day restriction in Policy and Procedure #3003 for the South Central, Rocky Mountain, and Northeast Area Rallies for 2025. The motion was seconded, and President Mitchell asked the area presidents to find a way to not schedule the rallies so close together. The motion carried.

The following dates were added to the rally schedule: Western Area Rally, January 7-11, 2026; INTO Area Rally, - September 14-17, 2026; Eastern Area Rally, October 5-11, 2026; and Northeast Area Rally, September 23-27, 2026.

The topic of Beneficial Ownership Information reporting was discussed. It was announced that the Treasury Department suspended the enforcement of the BOI and the Corporate Transparency Act, so the chapters are no longer required to file.

The meeting was adjourned at 11:44 a.m.



Pamela Richard
National Secretary



Paul Mitchell
National President

**CONSTITUTION AND BYLAWS COMMITTEE
REPORT TO THE EXECUTIVE BOARD
MARCH 8, 2025**

The Constitution and Bylaws Committee held a video conference meeting on February 26, 2025, and the committee is forwarding the following recommendations to the Executive Board:

1. A proposed Bylaws Amendment to Article III – Membership, Paragraphs (3)(c) and (4)

This proposed amendment deletes the two international conventions in each fiscal year without paying registration fee for the category of Full Lifetime Member. The Life member who has rendered outstanding services for FRVA shall not be required to pay convention registration fees.

2. A proposed Bylaws Amendment to Article IX, Executive Board, Paragraphs (3) and (17)

This proposed amendment adds the Immediate Past President as a voting member of the Executive Board.

3. A proposed Bylaws Amendment to Article IX, Executive Board, Paragraph (4)

This proposed amendment removes the restriction for a member who is employed by or holds a management interest in an RV related association or company from serving on the Executive Board. *The Executive Board moved to keep the strike through wording in the third line as written.*

4. A proposed Bylaws Amendment to Article IX, Executive Board, Paragraphs (6) and (7)

This proposed amendment removes the restriction for a partial year to count towards a full term limit.

5. A proposed Bylaws Amendment to Article XV, Commercial Council, Paragraph (5)

This proposed amendment requires the Commercial Council President to serve as an advisor to the Executive Board.

The committee will determine whether additional changes are necessary to the Chapter Bylaws Format and Area Bylaws Format, which will be referred to the Policy and Procedure Committee.

The committee will craft an email communication regarding FMCA/FRVA DBA name changes for Chapters and Areas.

Treasurers Report October 1, 2024 to January 30, 2025

Our post election market gains were mostly erased in the recent market downturn. Manufacturers brace for new tariffs. Net loss on investments from the cash report 3/6/26 were (\$96,416). Investments as of this report are \$\$5,668,471.

Trends reported in January:

Manufacturers are building inventory in anticipation of growth.
Travel trailers and budget-friendly fifth-wheels are expected to remain strong.
RV dealers should embrace digitization and automation to stay competitive.
RV manufacturers are debuting new RVs.

This report is created with data from the accounting department. Please note the income statements are still drafts at this point and will be corrected.

Perry registrations are above conservative estimates, the convention committee continues to try to reduce expenses when costs are rising. The magazine continues to be the loss leader. We spent over \$56,000 on net unexpected expenses for the sump pump repair and flood repair as expenses keep mounting as the project progresses followed by a pipe burst near Clough Pike. Costing \$10,000, insurance claims filed requiring repairs and flooring. We still anticipate a loss on the Perry convention once overhead is added to the expense of setting up and executing the convention, even at 1416 registered RVs. This number is higher than the budgeted estimate for attendance.

From the draft income statements for the period October1, 2024 to January 30, 2025: Revenue is \$2,185,731 ; Expenses were \$2,718,715 the Loss was (\$532,984); and Change in net assets was (\$466,560).



National Treasurer

**Enhancing FMCA Committee
Status Report to the Executive Board/Board of Directors
February 20, 2025**

A meeting of the Enhancing FMCA Committee of Family RV Association was held on February 12, 2025. The Committee is forwarding the following recommendations to the Executive Board and Board of Directors.

1. To approve the previous action taken to move marketing under the Communications and Publishing Department.
2. That the Enhancing FMCA Committee review job descriptions and employee duties in an effort to remove some duties and improve the employee workload, with the managers providing input and making suggestions to the committee.
3. That the FRVA Executive Board sells the two residential properties next to Clough Pike.
4. That the committee explores costs of bi-monthly and/or digital production of the magazine and other options that help our publishing cost.

MEMBERSHIP/MEMBER SERVICES COMMITTEE
REVISED REPORT TO THE EXECUTIVE BOARD
MARCH 8, 2025

A meeting of the Member Services Committee of the Family RV Association was held on February 27, 2025, by video conference. The committee is forwarding the following recommendation to the Executive Board:

- To approve the RV Overnights proposal as follows:

RV Overnights provides RVers with unique and convenient overnight parking options. Their app provides users with a diverse range of boon docking options, from farms and wineries to breweries, distilleries and attractions, such as drive-in theaters. They currently have over 800 hosts from coast to coast including Canada. They also have listings for dump stations and propane fill locations and incorporates Google Street View.

The Proposal's key elements are:

1. Provides an exclusive full RV Overnights membership for \$34.99 yearly for life. Equates to a 30% discount exclusive to FRVA. This compares to a projected future rack rate of \$49.99.
2. This is an exclusive offering to FRVA of 30% off of their advertised rate for perpetuity and will always be the lowest rate offered to anyone or group.
3. The discount would renew with the membership as long as it's kept active.
4. FRVA members will have a portal via FRVA.COM to access discounted rates that are not on the open market.
5. RV Overnights will pay a \$5.00 commission to FRVA on all membership sales and renewals.
6. RV Overnights and FRVA will have a cross promotion agreement with regular mentions in Member e-mail, regular mention in social media posts and leaderboard ads on the RV Overnights webpage.
7. Available to all FRVA members, including Canadian.
8. RV Overnights will report quarterly the number of new and renewed FRVA members as well as the commission paid. Will participate in Conventions and have secured vendor space for the 110th International Convention in Perry.
9. As an exclusive agreement, FRVA will have to cancel our agreements with Harvest Host and Boondockers.

**POLICY AND PROCEDURE COMMITTEE
REPORT TO THE EXECUTIVE BOARD
MARCH 8, 2025**

A meeting of the Policy and Procedure Committee was held on December 17, 2024, via Zoom conference. The committee is forwarding the following recommendations to the Executive Board:

The committee postponed action until their next meeting on the policies and procedures that were sent back to the committee from the Governing Board meeting in Redmond, Oregon. This is Item #2005, Executive Board, Item #3000, Area Association Creation and Operation, and Item #4010, FMCA Review Council Responsibilities.

The committee recommends amendments to the following P&Ps:

1. P&P #1015, Membership Enrollment

Governing Board Approval Level

This amendment was revised following the Pathfinder membership category being approved by the Governing Board.

2. P&P #1029, Affiliate Program

Executive Board Approval Level

This new policy and procedure outlines the Member Affiliate Program and the Chapter Affiliate Program. This program was recommended by the Recruitment and Retention Committee.¹

3. P&P #2012, Statement of Investment Policy

Governing Board Approval Level

This amendment adds cryptocurrency to the list of prohibited assets as recommended by the Finance Committee.

4. P&P #3009, Chapter and Associate Chapter Application

Governing Board Approval Level

This amendment is recommended to clarify which membership categories count for chapter certification purposes.

5. P&P #3017, Nomination and Election, Chapter Officers - Responsibilities

Governing Board Approval Level

The amendment is recommended to clarify that the Chapter Alternate National Director is an optional position.

¹ It was determined that the new P&P for Affiliate Program was not necessary. This P&P will not be distributed.

6. P&P #3022, Chapter National Director and Alternate National Director's Responsibilities

Governing Board Approval Level

The amendments are recommended to clarify when it is appropriate to appoint a Chapter Temporary Delegate versus electing a Temporary Delegate.

7. P&P #3021, Chapter Treasurer's Responsibilities

Executive Board Approval Level

This amendment is being added to include the notification of the IRS 1099 form requirement if the chapter's activities dictate.

8. P&P #3026, New Chapter Presentation

Executive Board approval level

This amendment is added to note a copy of the letter is on file, and not sent to the National President.